

CNA103 - Introduction to the Fundamentals of Market Data

This correspondence course has been designed to teach the market data abstraction method of making sales comparison approach adjustments. It includes a complete overview of all types of depreciation. The course is taught by use of problems and case studies contained in a working student manual. Students must complete the quizzes within the workbook and pass an examination to receive a certificate of completion.

CONTENT

- Review of appraisal principles and terminology
- Depreciation methods
- Introduction to market abstraction
- Case studies applying the mathematics of proving adjustment
- Methods applied in supporting dollar adjustments for depreciation
- Market abstraction of depreciation, contributory value, and appreciation
- Isolation of depreciation using the income approach
- Quizzes

Course Material:

USB: Participant Manual 1.2

Market Data Analysis for Residential Properties

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Total Continuing Education Hours: 45

Prerequisite: CNA101 Introduction to Real Estate Appraising.

This course is mandatory for the DAR designation and should be completed by the end of year two of being a member.